

MARKET-LEADING LANDSCAPING & OUTDOOR SERVICES COMPANY

Western North Carolina



Presented by Brinzey & O’Ryan Business Brokers | Taly Brinzey

KEY METRICS

- 2025 Revenue: Approximately \$2.63 Million
- 2025 Seller’s Discretionary Earnings (SDE): Approximately \$1.02 Million
- Projected 2026 SDE: Approximately \$1.8 Million*
- Hard Asset Value: Approximately \$1.12 Million+
- Real Estate Included
- Strong Recurring Revenue Base

**Based on contracted backlog, operational efficiencies, and projected revenue expansion.*

BUSINESS OVERVIEW

Established and highly reputable full-service landscaping and outdoor services company serving Western North Carolina with a strong mix of recurring maintenance revenue, landscape construction, outdoor living installations, and seasonal services.

The Company has built a leading regional reputation through long-standing customer relationships, operational reliability, diversified service capabilities, and significant investment in fleet, equipment, and infrastructure.

The business operates on a scalable platform supported by experienced personnel, recurring contract revenue, and a diversified customer base across both residential and commercial markets.

SERVICE LINES

Recurring Maintenance Services

- Commercial landscape maintenance
- Residential landscape maintenance
- Seasonal clean-up services
- Snow removal services

Landscape & Outdoor Construction

- Landscape enhancements
- Hardscape design and construction
- Outdoor living environments
- Retaining walls
- Paver and stone installations

Site & Support Services

- Grading and excavation support

INVESTMENT HIGHLIGHTS

- Strong recurring revenue base with high customer retention
- Diversified revenue mix across maintenance, construction, and seasonal services
- Significant hard asset and fleet value
- Real estate included in transaction
- Scalable operational platform with established infrastructure
- Strong regional reputation and market positioning
- Multiple growth opportunities through route density expansion and commercial account growth
- Experienced workforce and operational systems in place
- Attractive projected cash flow profile with estimated initial IRR of approximately 20%

FINANCIAL HIGHLIGHTS

- 2023 Revenue: \$2.12 Million
- 2024 Revenue: \$2.38 Million
- 2025 Revenue: \$2.63 Million
- 2025 SDE: Approximately \$1.02 Million

- 2026 Projected SDE: Approximately \$1.8 Million*

**Projection based on contracted backlog, operational efficiencies, margin normalization, and expected expansion of recurring maintenance revenue*

TRANSACTION OVERVIEW

Asking Price: \$5,000,000

Transaction includes business operations, equipment and fleet, inventory, operational infrastructure, workforce, customer relationships, and associated real estate.

MARKET POSITION

The Company operates within the highly resilient landscaping and outdoor services sector, supported by strong demographic growth trends, continued residential and commercial development, increasing demand for outsourced property services, and favorable long-term market fundamentals throughout Western North Carolina.

CONTACT INFORMATION

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