



BRINZEY & O'RYAN
BUSINESS BROKERS

Countertop & Cabinetry Fabrication and Installation Company



Charlotte, North Carolina Metro Area

Asking Price: \$590,000

Quick Facts	
Asking Price	\$590,000
2025 Total Revenue	\$1,400,442
2025 Gross Margin	37.4%
Adjusted SDE — 2025	~\$234,917
Adjusted SDE — 3-Year Average	~\$110,716
Inventory Included in Sale	~\$83,000
Facility	Leased fabrication & installation facility
Transaction Structure	Cash-free, debt-free

Business Overview

This is an established, full-service countertop and cabinetry fabrication and installation business serving residential and contractor-driven projects throughout the Charlotte, NC metro area. The company offers custom granite and quartz countertops, cabinetry supply and installation, and kitchen and bathroom project fulfillment, supported by modern fabrication equipment and an established base of contractor and builder relationships. The business also generates a growing secondary income stream by subleasing a portion of its facility to an affiliated natural stone import and distribution company.

Investment Highlights

- Strong revenue growth trajectory, from approximately \$677,000 in 2023 to over \$1.4 million in 2025
- Meaningful, multi-year normalized Seller's Discretionary Earnings, with 2025 SDE of approximately \$234,917
- Modern fabrication equipment, including 5-axis CNC and automated polishing equipment
- Established contractor and builder relationships supporting recurring, referral-driven demand
- Growing ancillary sublease income stream from an affiliated business
- Positioned in one of the fastest-growing residential construction and renovation markets in the United States
- May support E-2 Treaty Investor Visa (must be verified by Buyer and Immigration Attorney).
- Strategic option to acquire this business alongside an affiliated stone import company, creating a vertically integrated platform

Growth Opportunities

- Continue scaling recent revenue momentum through expanded contractor and builder relationships
- Improve pricing discipline and project throughput
- Leverage existing equipment capacity to support additional volume without major capital investment
- Expand digital marketing and lead generation

Transaction Structure

This transaction is structured on a customary cash-free, debt-free basis. Cash and accounts receivable are retained by the Seller; the Buyer acquires inventory and equipment free of debt and trade liabilities.

Confidentiality & Next Steps

This summary is provided for general informational purposes only and does not disclose the identity, exact location, or ownership of the business. A signed Non-Disclosure Agreement (NDA) is required to receive the complete Confidential Information Memorandum.

Interested and qualified buyers should contact the broker below to request an NDA and schedule an introductory discussion.

Brinzey & O'Ryan Business Brokers

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Disclaimer

This summary is for general informational purposes only, is based on information provided by the business owner, and is not an offer to sell or solicit an offer to buy any business or security. All figures are subject to independent verification during due diligence after execution of an NDA.